

Press release - Monday, 10 August 2020

BlueSG announced strong figures and reaching 1,000,000 rentals

Singapore, 10 August 2020 - BlueSG, the first Bolloré Group electric car sharing service in Asia, announced reaching 1,000,000 rentals and strong subscription figures since the launch of its Electric Vehicle Car-sharing programme.

- BlueSG, announced reaching its $1,000,000^{\rm th}$ rental with more than 80,000 subscriptions sold. BlueSG launched its service on 12 December 2017 with 80 Bluecars and 32 BlueSG charging stations available for public use.
- BlueSG has recorded strong growth in both membership sales and rentals with Singapore's re-opening in Phase 1 & Phase 2 despite a dip during the circuit breaker. The launch of the two new subscription plans a Premium (6-months) membership plan priced at \$18 per month with rental rates of S\$0.33 per minute including free 45 minutes rental monthly; and a Basic membership plan with no commitment, priced at \$8 per month with rental rates of S\$0.33 per minute last December at the occasion of their 2nd anniversary has proved to be very successful among Singaporeans.
- BlueSG has also been extending their rental packages for all members to rent its Bluecars for longer duration at cheaper pricing all day long. There are 2 rental packages 3-hour rental package worth \$39.90; and 5-hour rental package worth \$49.90. These packages have also been very well received by members.
- We are encouraged by the significant growth of rentals and memberships over the last few months" said Franck VITTE, Managing Director of BlueSG. "With a significant number of stations located in popular and convenient locations, BlueSG has now become a credible alternative to private car ownership. Surveys show that our users are using BlueSG mostly occasionally, as a complement to public transport, which was the initial objective. We are now recording nearly 100,000 rentals and 4,000 subscriptions per month."
- In the latest update of its charging network, BlueSG now has 345 BlueSG charging stations offering 1,371 charging points island-wide in public housing estates, city centre, industrial buildings, multiple shopping malls, Changi Airport and Sentosa.

For more information on BlueSG and upcoming developments, visit <u>www.bluesg.com.sg</u>

About BlueSG:

BlueSG a one-way car sharing solution using electric cars in self-service. Launched in Singapore in December 2017, with the cooperation of the *Land Transport Authority* and the *Economic Development Board*, this service offers a convenient, flexible and affordable transport option for Singaporeans. It is a fully integrated solution developed by the Bolloré Group thanks to the expertise of its subsidiaries Bluecar, IER and Polyconseil, specialized in electric cars, charging infrastructures and information systems.

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BlueSG in figures:

- 667 Bluecars
- 345 stations
- 1,371 charging points
- More than 80,000 subscriptions sold since the launch
- 1,000,000 rentals

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